# **Project Vehicles**

ort management



## Dear Sirs, Partners and Friends,



I would like to take this opportunity to thank you for the confidence you have shown us in the past. For many years now WEM is known as a reliable supplier of 4WD project vehicles to meet the special requirements for your project. Individual, flexible & fast!

> Dur duty is our passion. We are more than happy to be your dedicated partner.

# Our mission:

As a procurement organization we offer our services worldwide especially to NGO's, Missionary Societies, Churches, Christian Donors and their partner organizations overseas. With major manufacturers, like Toyota, WEM is recognized since many years as an official procurement organization with special contracted rates for vehicles ex factory (Japan) or ex stock.

## Our added-value - Your benefit

- ✓ Non-profit making organization (cost covering)
- ✓ Worldwide network of well known suppliers and forwarders ⊃ excellent procurement contacts
- ✓ Consulting ⊃ Budgeting ⊃ Contracting ⊃ Purchasing ⊃ Monitoring ⊃ Clearing ⊃ Accounting
- Professional procurement and tender procedures
- ✓ Transparent procedures & Highest ethical procurement standards (WEM Policy)
- ✓ Know-How and expertise during <u>50years</u> of practise with special focus: Africa!

## Our services:

- > quick response to your inquiries
- > complete offers: individual, flexible and fast
- > comprehensive product information and procurement advice
- > worldwide logistics and routing solutions (containerized shipments upon request)
- transport insurance and follow up assistance of claim cases
- optional equipment spare parts kits custom made solutions
- > new vehicles with 100% manufacturers warranty
- > preparation of required documents (such as "Customs Invoice " & "Donation Certificate")
- Iocal services like "door to door" delivery upon request
- > processing "pre-shipment-inspection" where required
- > securing of currency exchange rates / accounting assistance
- > local counter parts in many African countries (e.g. Ethiopia, Tanzania, Zimbabwe, Mozambique)

### My contact details

| phone    | +49 4154 9999 014    |
|----------|----------------------|
| fax      | +49 4154 9999 019    |
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| homepage | www.wem-hamburg.de   |

Enclosed please find a selection of vehicles & goods preferred out of our supply range. I am looking forward to receiving your inquiries.

Sincerely Yours Andreas Jura CEO - WEM Hamburg

# Selected Project Vehicles (UN-NGO Africa Specification)



Direct Sales:Framework agreements with major manufacturersSpecification:UN-NGO Right-Hand/Left-Hand Drive Version / official manufacturers country specificationDelivery:From manufacturers production-site or from manufacturers stock for immediate deliveryWarranty:Full manufacturers warranty through official manufacturers local agent



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#### Vehicles and transport (stock/production)



- $\checkmark~$  4WD Project vehicles, ambulances, minibuses, buses
- ✓ optional equipment & custom made solutions
- ✓ trucks, tractors, motorcycles, armoured vehicles
- ✓ all kind of spares, tyres, tubes and radio equipment

#### Medical Equipment and appliances (new/reconditioned)



- ✓ hospital equipment (generator, refrigerator, sterilizer etc.)
- ✓ diagnostic equipment (X-ray, ultrasound etc.)
- ✓ surgical equipment and appliances
- ✓ electronic monitoring systems (ECG, defibrillator for ICCU)
- $\checkmark\,$  ophthalmic equipment, instruments and appliances
- ✓ blood bank equipment, dental equipment

#### Scientific and laboratory equipment



- ✓ microscopes (binocular, research models etc.)
- ✓ balances and weights; glassware, disposables, consumables
- ✓ incubators (BOD), hot air ovens etc.
- $\checkmark$  spectrophotometers, densitometers, flame photometers
- ✓ oscilloscopes, pattern generators, multimeters
- $\checkmark\,$  pH-meters for physical, biological and technical laboratories

#### **Building materials**



- ✓ cement, iron, steel and all kind of builder's hardware
- ✓ airconditioning plants and equipment (central or unit packages)
- $\checkmark~$  prefabricated houses and warehouses

# <u>Rehabilitation equipment</u>



- ✓ for the blind, deaf, disabled and handicapped
- $\checkmark\,$  exercising equipment, braille printing and production machines
- $\checkmark~$  electro stimulators, hearing aids

# Products & Services

Take advantage of our favourable conditions and benefit from our know-how and worldwide network established in more than 50 years of successful operating experience as a procurement agency. Below please find a selection of the goods available. *Please contact us!* 





# WEMServices:

- Complete supply management including monitoring and controlling of the procurement process
- Worldwide logistics with wellknown, international acting Forwarding Companies for Air, Road, Rail and/or combined transport
- Providing and obtaining of all necessary documentation strictly adhering to the country regulations

Local services and assistance guaranteed by WEM representatives in many African countries

Warehousing, Consolidation of consignments from various suppliers

- Insurance coverage worldwide incl. follow up assistance according to INCOTERMS2010
  - All kind of financial transactions relating to the procurement in any currency

Special Services like
Assessment of requirements
Budgeting & Procurement planning
Tendering & Consulting



#### **Solar Equipment and renewable energy**



- ✓ appropriate agricultural implements
- ✓ solar panels, pumps, lighting, communication equipment
- ✓ complete solar- and geothermal systems

#### Tools and machinery & Agricultural equipment



- ✓ power generating sets, welding generators, sewing/knitting machines
- $\checkmark\,$  woodworking machines, lathe machines, power presses
- ✓ tractors, ploughs, harrows, trailers, power tillers
- ✓ pump sets, equipment for irrigation and water supply
- ✓ agricultural tools and implements

#### Emergency and disaster relief



- ✓ disaster response supplies (tents, blankets, jerry cans, buckets)
- ✓ medical equipment and supplies, shelter, prefabricated housings

#### Office equipment



- ✓ computers (desktop / notebook / netbook / tablet)
- $\checkmark\,$  accessories for computers (printer, scanner etc.), photo copiers
- ✓ furniture and filing cabinets

#### Communication equipment



- $\checkmark\,$  wireless communication systems (mobile, base station)
- ✓ radio, tape/CD/DVD/MP3 recorders, cassette duplicators
- $\checkmark\,$  processing cameras and darkroom equipment

#### Mission and Church goods



- ✓ musical instruments and equipment
- $\checkmark\,$  church bells, altar wine and a wide range of church supplies

WEM Hamburg – Church Procurement Agency